



City of Bryan - Purchasing Department
Bid Tabulation for #06-010
Annual Price Agreement for Degreaser for Wastewater Treatment and Wastewater Collection
Open Date: 11/14/05

All bids submitted are reflected on this bid tab sheet. However, the listing of a bid should not be construed as any indication that the City accepts such bid as responsive. The City will notify the successful bidder upon award of contract.

	Drummond American Corp.	State Industrial Products	Beta Technology, Inc.	Chemsearch
# of Copies (1 complete copy)	1	1	1	1
Prompt Payment Discount:	1%/Net 10	0%	0%	0%
References (Y/N)	Yes	Yes	Yes	Yes
Deviations (Y/N)	No	Yes	Yes	Yes
Certification from bid package (Y/N)	Yes	Yes	Yes	Yes
Addendum #1-Completed, Signed (Y/N)	N/A	N/A	N/A	N/A

ITEM	QTY	UNIT	DESCRIPTION	Drummond American Corp.		State Industrial Products		Beta Technology, Inc.		Chemsearch	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	660	Gal	Degreaser (Lift Stations)	\$12.33	\$8,137.80	\$43.93	\$28,993.80	\$31.20	\$20,592.00	\$28.04	\$18,506.40
			Product Name	Clean Buoy Orange		Orange Buoy		Envirosafe		Citratech	
			Manufacturer	Drummond American Corp.				Beta		Chemsearch	
			Item/Order #	DL 2622-55		25019		2100-55D		0020	
2	3600	Lb.	Degreaser (Manhole)	\$3.48	\$12,528.00	\$3.25	\$11,700.00	\$2.50	\$9,000.00	\$3.75	\$13,500.00
			Product Name	ZAK		Sewer Sol #7		Billy Goat		ND-66	
			Manufacturer	Drummond American Corp.				Beta		Chemsearch	
			Item/Order #	DN4080		34223		2900-P		4007	
3			Delivery can be made within ___ consecutive calendar days after receipt of order.	7 consecutive calendar days		2-4 consecutive calendar days		5 consecutive calendar days		7 consecutive calendar days	
4			Next Day Delivery Fee	"TBA"		No Bid		\$0.00		Not available	
5			Can your firm supply specified degreasers in 60-gallon buckets? If No, what size buckets are available?	Yes		Orange Buoy to be delivered in 55 gallon drums, Sewer Sol #7 to be delivered in 60 pound pails (\$195 per 6.5 gal. pail)		Envirosafe is delivered in 55 gallon drums, Billy Goat is delivered in 60 pound pails. \$150 per pail.		Item #1 - 55 gallon drums Item #2 - 50 pound containers	
TOTAL (Items 1 & 2)				\$20,665.80		\$40,693.80		\$29,592.00		\$32,006.40	



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NOTES

General: Item #2 was listed on the bid sheet as 550 gallons. Bids received for Item #2 were per pound or per 50 pound or 60 pound pail. The quantity and unit was changed on the tabulation sheet to 3,600 pounds to calculate a per pound cost for each bid.

Drummond Ammerican Corp.

» Did not include delivery costs in their unit bid prices.

State Industrial Products

» Bid Item #2 as \$195.00 per 60 pound pail. This converts to \$3.25 per pound.

Beta Technology

» Bid Item #2 as \$150.00 per 60 pound pail. This converts to \$2.50 per pound.

DEVIATIONS

State Industrial Products

Section/Item & Page #	Specification	Proposed Alternative
Bid Sheet, Pg. 14, Lift Station Degreaser	660 gallons	55-gallon drums
Bid Sheet, Pg. 14, Manhole Degreaser	550 gallons	60 pound pails (6.5 gallons)

Beta Technology

Section/Item & Page #	Specification	Proposed Alternative
Section A, Pg. 12, #8	Dielectric strength possess 48,000 volts	Dielectric strength possess 25,000 volts

Chemsearch, A Div. of NCH Corp.

Section/Item	Specification	Proposed Alternative
Bid Item #1	60 gallon buckets	55 gallon drum
Bid Item #2	60 gallon buckets	50 pound containers